

HUNTSVILLE

## Daniel M. Wilson

SHAREHOLDER



### Daniel's Profile

Daniel is the Firm's Chief Strategy Officer and Managing Shareholder of the Huntsville, Alabama and Washington, D.C. offices. Daniel previously served on the Firm's Board of Directors.

Daniel is a member of the Government and Regulatory Affairs and Real Estate practice groups. His practice is concentrated in the following areas, with a particular emphasis on technology and advanced manufacturing companies, specifically firearms manufacturers:

#### Government Relations

- Represents and advises private companies on federal and state governmental matters
- Advises clients on the establishment and maintenance of federal Political Action Committees
- Advises campaigns on the organization and maintenance of federal campaign organizations

#### Economic Development and Public Incentives

- Advises clients in connection with the relocation or expansion of operations utilizing state and local economic development incentives, including economic development grants, training and recruiting incentives, tax abatements and credits, and the structuring of capital and job commitments and recaptures

#### Commercial Development and Financing

- Represents developers and private users in the acquisition, construction, leasing, financing and development of commercial office buildings, commercial, residential and resort condominiums, manufacturing facilities, research projects, warehouse and industrial projects, including industrial development tax abatements and

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#### RELATED INDUSTRIES/SERVICES

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industrial site grants

- Specializes in the structuring of “public/private” developments in downtown urban areas
- Regularly advises clients on ownership and equity structure, financing, leasing, construction, land use planning, zoning, title, permitting and subdivision issues
- Represents lenders in all types of commercial lending, including asset-based lines of credit, real estate development and construction, letter of credit financing, tax incentives, industrial development financing, leveraged leasing, and government contract financing

## Daniel's Experience

- Represented national firearms manufacturer in the negotiation of incentive agreements with the State of Alabama and local authorities in connection with a \$110,000,000 acquisition and redevelopment of an 850,000 square foot manufacturing facility in Huntsville, Alabama
- Representing California-based developer in connection with the development of a \$250,000,000 mixed-used commercial, hotel and residential project in Cummings Research Park in Huntsville, Alabama, including a 4-Star national hotel. The project involves a 100 acre site with a 10 acre lake, and includes an Intermodal Transportation Facility owned and operated by the City of Huntsville, and funded through the Federal Transportation Administration. The hotel component of the project will include 64 residential condominiums; the first condo-hotel in the state of Alabama. Project opened on November 1, 2007
- Representing large international automobile manufacturer in connection with all aspects of the development and expansion of a \$500,000,000 engine facility, including negotiation of all state and local incentives. Completion of the Phase II expansion was finalized in 2006
- Representing developer in connection with the structuring and financing of a \$45,000,000 lake front resort development in Guntersville, Alabama, including all environmental permits associated with the creation of additional lake front lots. Currently under construction
- Representing developer in connection with the development and construction of a downtown commercial office building in Big Spring Park, Huntsville, Alabama (the first commercial development in the Park), including negotiation of the development agreement with the City of Huntsville for additional phases to include an 8-story residential condominium component. Commercial office building component of the project opened in August 2006
- Representing developer in all aspects of the development, construction and financing of a twin commercial office building development of Wastar Aerospace Corporation in Cummings Research Park, Huntsville, Alabama. Phase II currently under construction

- Representing developer in connection with the continued development of New Urbanism Development in Huntsville, Alabama, which includes retail, hotel, upper-end residential and upscale residential condominium components. Currently negotiating for a second hotel user and negotiating construction aspects of two additional commercial office buildings
- Representing owner in connection with the development of an approximately \$150,000,000 beach-front convention center in Panama City Beach, Florida

## Daniel's Awards

- Yellowhammer News 2018 Power & Influence 50, One of the Most Powerful and Influential People in North Alabama
- Chambers USA, Leading Practitioner in Real Estate (2015 - 2019)
- The Best Lawyers in America® 2020 "Lawyer of the Year" in Real Estate Law
- The Best Lawyers in America® for Government Relations Law and Real Estate Law (2008-present)
- Mid-South Super Lawyers for Real Estate (2016-present)
- Alabama Super Lawyers for Real Estate and Securities & Corporate Finance Law (2010-2015)
- Martindale-Hubbell AV® Preeminent Rating



## Daniel's Affiliations and Civic Involvement

### Affiliations

- Alabama State Bar Association
- Florida Bar
- Appointed by Governor Bob Riley to the Alabama Space Science Exhibit Commission (U.S. Space and Rocket Center)

## Bar Admissions

State Bar: Alabama, Florida

## Education

- Vanderbilt University Law School
  - (1987, J.D.)
- Auburn University
  - (1984, B.S.)

